

Contractor	Virco, Inc.
Manufacturer's Product Line	Virco, Inc.
Categories Awarded	1,2,3,6,7,8,9
New York State Contract #	PC66565
FID#	330815719
NYS Vendor ID#	1000009102

Prompt Payment Discount	0 %, net 30 days
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Price List Name & Date	Discount	Vol. Discount \$5,001 - \$14,999	Vol. Discount \$15,000 - \$24,999	Vol. Discount \$25,000 - \$49,999	Vol. Discount \$50,000 +
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Virco Inc. 2012 Equipment for Educators Price List

1/1/2012, Ref 11120 updated 4/18/12

63.0% 65.0% 67.0% 69.0% 70.5%

2011 Hospitality List Prices 1/1/2011, Ref 11051

63.0% 65.0% 67.0% 69.0% 70.5%

Authorized Dealers	Yes - Contact Contractor for Dealer Information
Authorized Dealers are designated to receive payment directly	No

Inside Delivery +% of Net Discounted Price

Upstate Non Union +15% Union +45%

Downstate Non Union +35% Union +45%

Cal 133 Compliance	45%
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Guaranteed Delivery (Calendar Days A/R/O)	45-60
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Minimum Order	\$1,000 Net for Dock Delivery \$2,500 Net Inside Delivery
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Contractor will honor orders for less than the minimum order with the freight prepaid and added to the invoice.	yes
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Accepts NYS Procurement Card for orders not to exceed \$15,000	yes
Additional Discounts for Procurement Card?	0%

Manufacturer's Warranty	10 years** (additional information provided)
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Electronic Access Ordering (EDI)?	yes
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Minority or Women Owned	no
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NYS Small Business	no
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Contact for copy of Price List and Dealer Information:	Susan Cosma
Phone:	800-448-4726
Email:	SusanCosma@Virco.com
Website:	www.virco.com